



New Airport Terminal, New MWBE Contracts

By Leslie McMillan

By 2022, Newark Liberty International Airport will serve millions of passengers annually with a new world-class Terminal One. The project cost of \$2.7 billion must include many contracts with qualified small businesses owned by minorities or women (MWBE). Active project participation by diversity-owned companies is vital as design, construction, and engineering move forward.

Tutor Perini/Parsons, JV, is the team recently chosen by the Port Authority of New York and New Jersey to lead the design and construction of Terminal One. The joint venture partners—Tutor Perini Corporation and Parsons Transportation Group Inc.—invite MWBE design, construction, and engineering firms to connect with them on Wednesday, March 28, 2018, from 8:00 am to 12:00 pm. The event, to be held at the New Jersey Institute of Technology in Newark, will include a program, networking, and refreshments.

Those interested in attending this important free event should visit www.panynj.gov/paevents

by Friday, March 23, to register your RSVP. Please see the Tutor Perini/Parsons, JV, advertisement posted below for more details.

A Port Authority of New York and New Jersey press release notes that “the new, approximately one-million-square-foot, thirty-three-gate common use domestic terminal will be an open, modern terminal that will vastly improve passengers’ experience and the efficiency of their travel, with the flexibility in design to grow and change with the increasing demands and the evolving requirements of air travel. The Terminal One Redevelopment program also will provide a more efficient roadway network and create parking for about three thousand vehicles.”

“There has been a continuous surge in the number of passengers at Newark Liberty, which last year welcomed more than forty million of them,” said Port Authority Chairman Kevin O’Toole. “This board action [approving Tutor Perini/Parsons, JV, as the design builder] advances our commitment to address the growing needs of our travelers, which cannot be adequately met by the current Terminal A.” See www.ewrredevelopment.com.



The detailed Tutor Perini/Parsons, JV, website (www.tpcparsonsjv.com) says that the Terminal One project also includes the N60 Frontage Road Bridge and pedestrian bridge with moving walkways. In addition, the scope of work involves site clearing, a

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Sub-Bid Requests

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GET IN ON THE ACTION

An opportunity for MWBEs to connect with the Newark Liberty International Airport Terminal One Design Builder, Tutor Perini/Parsons, JV

WHEN
Wednesday, March 28, 2018
8:00 AM to 12:00 PM
8:00 AM–8:30 AM—Sign in and Refreshments
8:30 AM–12:00 PM—Program and Networking

WHERE
New Jersey Institute of Technology (NJIT)
Campus Center, Ballroom A
150 Bleeker Street, 2nd Floor
Newark, NJ 07102

WHO SHOULD ATTEND
MBE/WBE professional design, construction, and engineering firms

RSVP BY
Friday, March 23, 2018
panynj.gov/paevents

The Port Authority of New York and New Jersey is investing \$2.7 billion for the Terminal One Redevelopment Program that needs design and construction skills and expertise like yours. Our supplier diversity program means that your MBE/WBE business could be eligible for contracts related to the modernization of Newark Liberty International Airport’s Terminal One Redevelopment Program. Parking for this event is located at 154 Summit Street, Newark, NJ.

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NORTHEAST EVENTS FOR YOUR BUSINESS

2018

Marketing and Advertising
Thursday, March 22, 2018, 8:00 am–10:00 am
Wilton Library, 137 Old Ridgefield Road, Wilton, CT
Main Sponsor(s): Small Business Administration
Contact: Lisa Powell, 860-240-4892, lisa.powell@sba.gov
Fee: Free; registration required
What can a marketing plan do for a small business? This seminar will help you understand many ways to reach and manage your competitive position in your target market. Topics will include traditional marketing tactics, social media options, potential pitfalls, and how to determine if your time and money were well spent. The Connecticut District Office of the Small Business Administration is responsible for the delivery of SBA’s programs and services in all of Connecticut. Counties include: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, and Windham.

Etsy Craft Entrepreneurship
Wednesday, March 28, 2018, 6:00 pm–8:00 pm
Cape May County Technical School, 188 Crest Haven Road, Cape May Courthouse, NJ
Main Sponsor(s): Union County Economic Development Corporation
Contact: Rogers Ramsey, 908-527-1166, r Ramsey@ucedc.com
Fee: Free; registration required
This is program being offered by Union County Economic Development Corporation, a nonprofit corporation that is dedicated to helping New

Jersey’s small business community, in partnership with Middle Township. Are you crafty and creative? Looking to earn money from selling your handmade crafts online? Want to get top tips on how to merchandise your items? If you answered yes to one of these questions, then it’s time to Set Up Shop! In this course, we’ll guide you through online stages of the entrepreneurial process and provide you with hands-on education, practice, guidance, and skills you need to turn your craft into a pathway to entrepreneurship and a way to earn extra income.

Explore Small Business Administration
Thursday, March 29, 2018, 11:00 am–1:00 pm
Center for Women and Enterprise, 24 School Street, Suite 700, Boston, MA
Main Sponsor(s): Center for Women and Enterprise
Contact: Madeleine Lutts, 617-532-0225, mlutts@cwonline.org
Fee: Free; registration required
This workshop is presented by a member of the local US Small Business Administration (SBA) team and is designed to help entrepreneurs understand the various SBA programs and services available to help them start or expand a business. Topics covered include: Technical Assistance Programs; SBA Loan Guarantee Program; 8(a) Business Development Program; HUBZone (Historically Underutilized Business Zones); Government Contracting Opportunities. The US Small Business Administration was created in 1953 as an independent agency of the federal government to aid, counsel, assist, and protect the interests of small business concerns, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation.

CORPORATE OFFICE
795 Folsom Street, Floor 1
San Francisco, California 94107
sbe@sbeinc.com • www.sbeinc.com

Tel 800-800-8534
Fax 415-778-6255
www.sbenortheast.com

CORPORATE MAILING ADDRESS
5214F Diamond Heights Boulevard
PMB 711
San Francisco, California 94131